

# Pubcon Vegas 2019

## Stop Making Our Industry Look Bad

Presented by:  
Scott Hendison  
October 2019

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# About Me

---

- Who am I?



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\*\*\*SPAM\*\*\* Congratulations! You have been nominated



Samantha Lee <SamanthaLee@shootpro.icu>


 Reply

 Reply All

 Forward



Mon 10/7/2019 9:25 AM

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PROFESSIONAL  
**Who'sWho**®

America's Most Trusted and Accomplished  
Individuals Since 1898

**Dear Valued Candidate,**

Congratulations, you've been nominated for Who's Who in America! I am writing to ask if you would provide us with information about your personal and professional accomplishments for possible inclusion in our upcoming **2019 edition**.

Simply [click this link](#) and enter the details about all of your credentials and accomplishments. To help our editors compile the most accurate biographical reference resource possible, we ask that you complete the biographical data submission form within **10 days of receipt**.



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# About Me

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- Who am I?
- Why this topic?



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# About Me

- Who am I?
- Why this topic?



**Scott Hendison** @shendison · Oct 18, 2018

If I were asked the @Pubcon final panel question, what's the worst thing happening now, I'd have answered "businesses getting raked by bad actors in our industry".



4



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# Bad Actors

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- I used to be proud to say I did SEO



# Bad Actors

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- I used to be proud to say I did SEO
- Reactions have changed over the years





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# Bad Actors

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- I used to be proud to say I did SEO
- Reactions have changed over the years
- Now I say I'm a "web developer"



# Bad Actors

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- I used to be proud to say I did SEO
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- Robocalls are a SCOURGE

# Bad Actors

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- I used to be proud to say I did SEO
- Reactions have changed over the years
- Now I say I'm a "web developer"
- Robocalls are a SCOURGE
- "I work with Google"



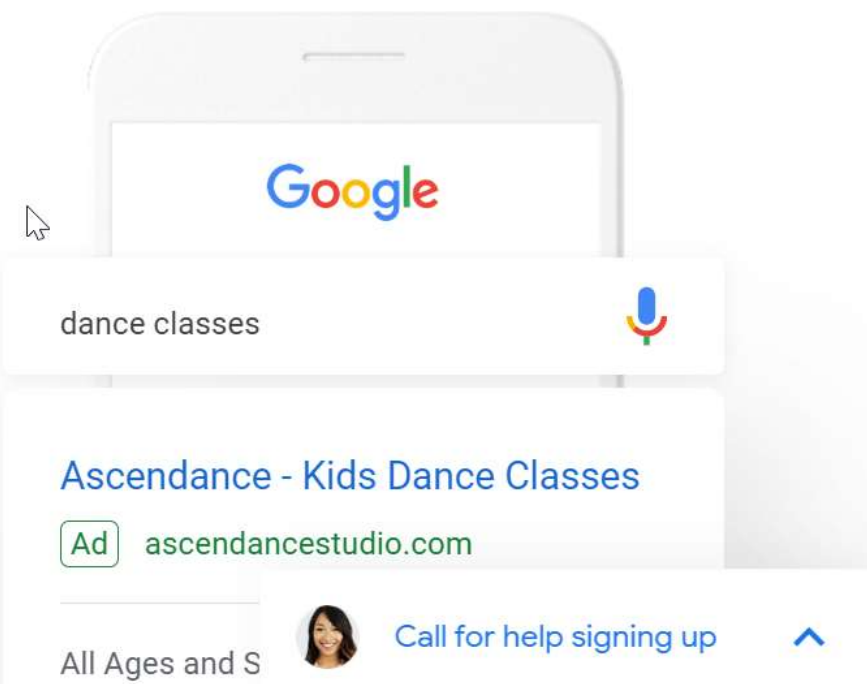
# Bad Actors

---

- I used to be proud to say I did SEO
- Reactions have changed over the years
- Now I say I'm a "web developer"
- Robocalls are a SCOURGE
- "I work with Google"
- A lot of legitimate agencies do make honest mistakes

# Grow your business with Google Ads

Get in front of customers when they're searching for businesses like yours on Google Search and Maps. Only pay for results, like clicks to your website or calls to your business.





# Google Ads

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- Client Access



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# Google Ads

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- Client Access
- Account Ownership



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# Google Ads

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- Client Access
- Account Ownership
- Landing page & site ownership

# Google Ads

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- Client Access
- Account Ownership
- Landing page & site ownership
- Managing competitors



# Google Ads

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- Client Access
- Account Ownership
- Landing page & site ownership
- Managing competitors
- Pricing model % of spend

# Google Ads

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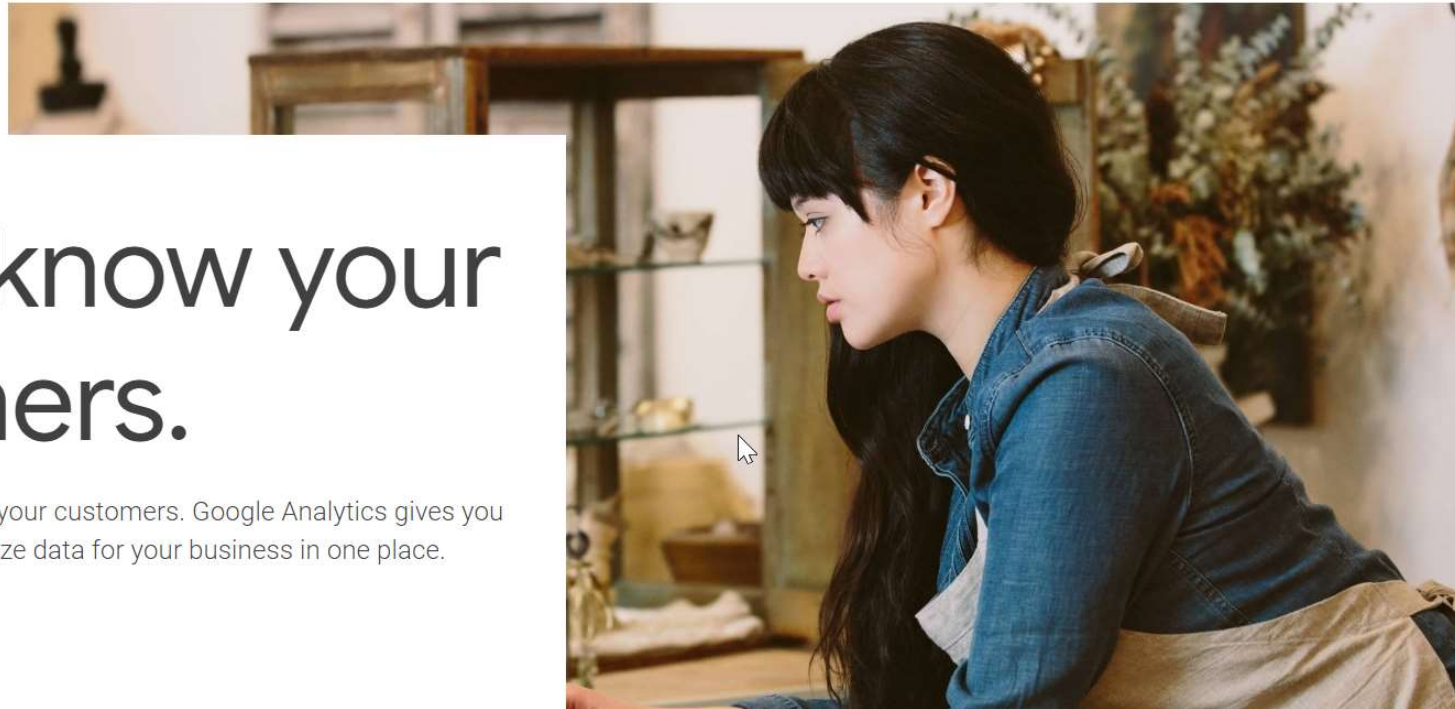
- Client Access
- Account Ownership
- Landing page & site ownership
- Managing competitors
- Pricing model % of spend
- Account changes log



# Get to know your customers.

Get a deeper understanding of your customers. Google Analytics gives you the free tools you need to analyze data for your business in one place.

[Start for free](#)



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# Google Analytics

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- Who owns the GA account?



Navigation: All | Favorites | Recents | Search | Visit Platform Home

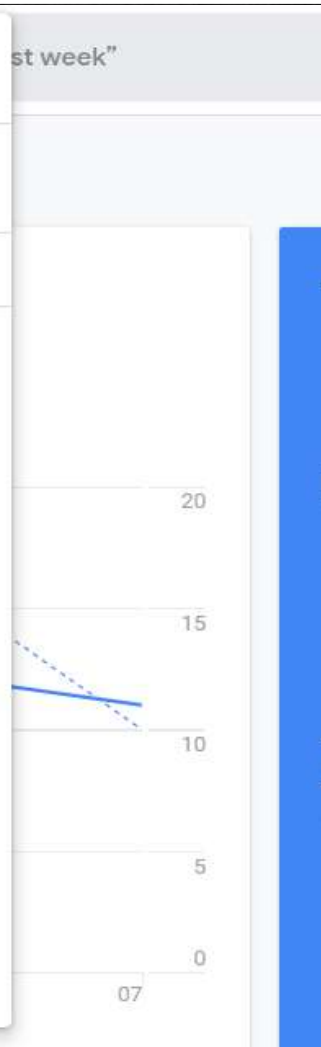
Tools: [Bar Chart] [Diamond] [Share] [List] [Checkmark]

Account Selector: All accounts

Analytics Accounts	Properties & Apps	Views
[Blurred]	[Blurred]	www.vbjusa.com 3926035
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[bit.ly/movingGA](https://bit.ly/movingGA)

## Move a property

Move a property from one account to another.

### In this article:

- About moving properties
- Things to keep in mind
- How to move a property

### Manage accounts and users

- About properties
- Set up a property
- Edit a property
- Move a property
- Delete a property
- Google Analytics linking and property moving

About moving properties



# Google Analytics

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- Who owns the GA account?
- Analytics History Lost

# Google Analytics

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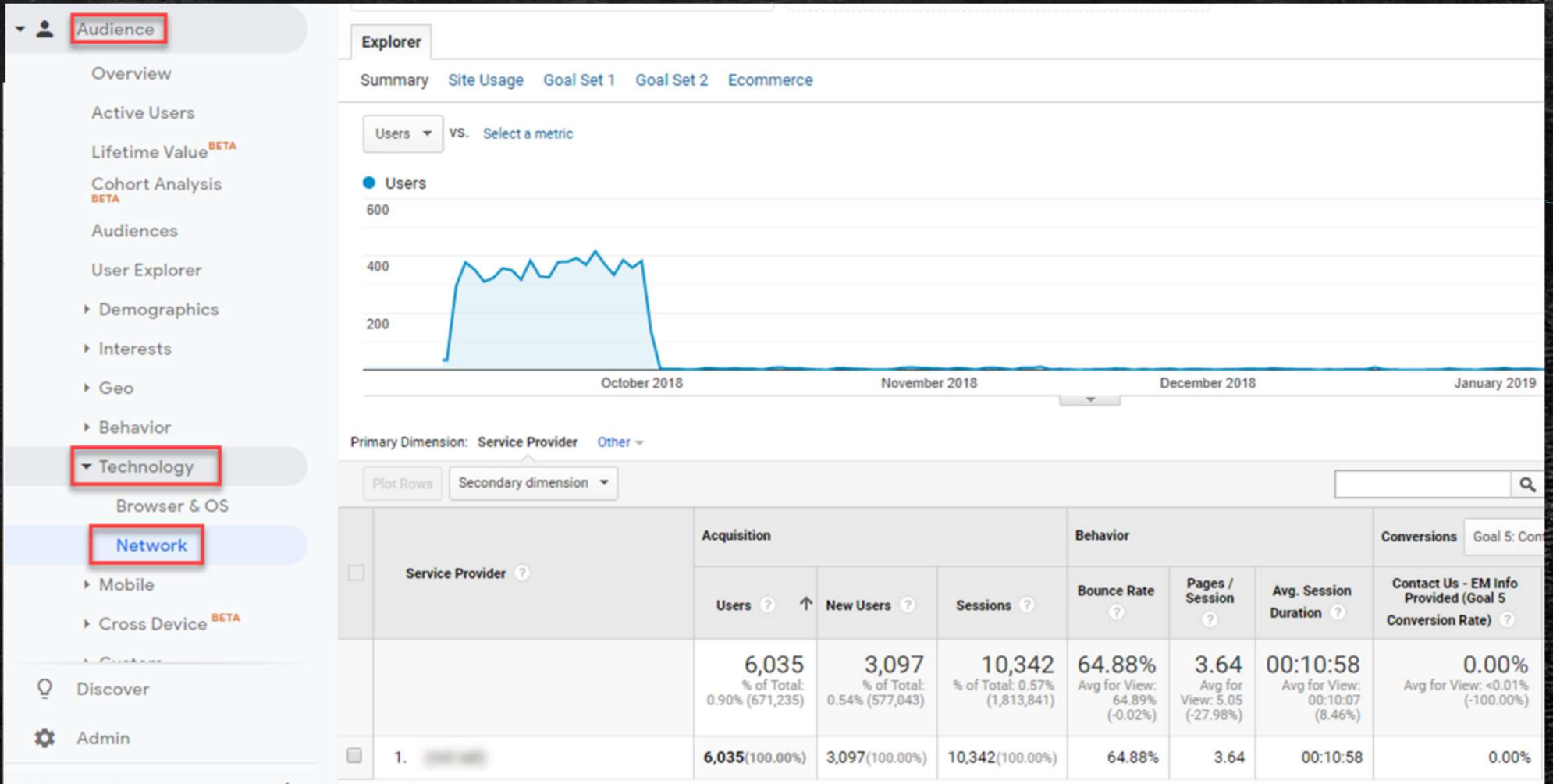
- Who owns the GA account?
- Analytics History Lost
- Client Access



# Google Analytics

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- Who owns the GA account?
- Analytics History Lost
- Client Access
- Sending fake traffic





# Google Analytics

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- Who owns the GA account?
- Analytics History Lost
- Client Access
- Sending fake traffic
- Artificially lowering bounce rates

## Bounce rate

### About bounce rate

A *bounce* is a single-page session on your site. In Analytics, a bounce is calculated specifically as a session that triggers only a single request to the Analytics server, such as when a user opens a single page on your site and then exits without triggering any other requests to the Analytics server during that session.

Bounce rate is single-page sessions divided by all sessions, or the percentage of all sessions on your site in which users viewed only a single page and triggered only a single request to the Analytics server.

These single-page sessions have a session duration of 0 seconds since there are no subsequent hits after the first one that would let Analytics calculate the length of the session. [Learn more](#) about how session duration is calculated.



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## Non-Interaction Events

The term "Non-interaction" applies to an optional boolean parameter that can be passed to the method that sends the Event hit. This parameter allows you to determine how you want bounce rate defined for pages on your site that also include event measurement. For example, suppose you have a home page with a video embedded on it. It's quite natural that you will want to know the bounce rate for your home page, but how do you want to define that? Do you consider visitor interaction with the home page video an important engagement signal? If so, you would want interaction with the video to be included in the bounce rate calculation, so that sessions including only your home page **with** clicks on the video are not calculated as bounces. On the other hand, you might prefer a more strict calculation of bounce rate for your home page, in which you want to know the percentage of sessions including only your home page **regardless** of clicks on the video. In this case, you would want to exclude any interaction with the video from bounce rate calculation.

That's where the optional non-interaction parameter steps in. Remember that a bounce is defined as a session containing only one interaction hit. By default, the event hit is considered an interaction hit, which means that it is included in bounce rate calculations. However, when this value is set to true, the type of event hit is **not** considered an interaction hit. You can use this fact to adjust bounce rate calculations for pages that contain events. Setting this value to true means: a session containing a single page tagged with non-interaction events is counted as a bounce—even if the visitor also triggers the event during the session. Conversely, omitting this option means that a single-page session on a page that includes event measurement will **not** be counted as a bounce if the visitor also triggers the event during the same session.

Implicit Count



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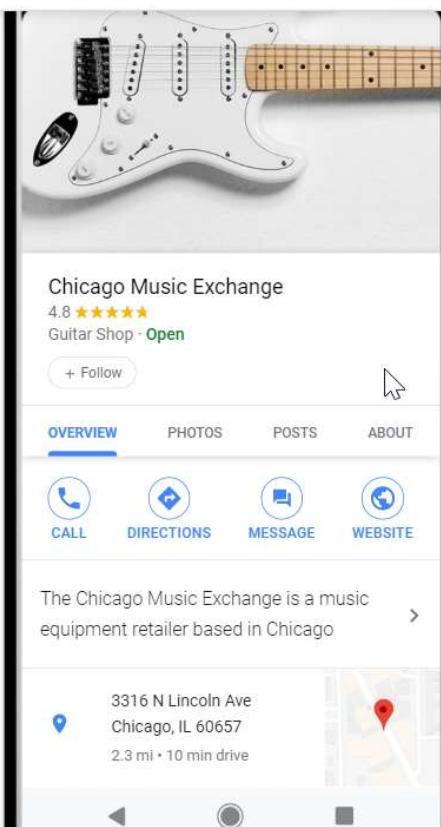
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# Engage with customers on Google for free

With a Google My Business account, you get more than a business listing. Your free Business Profile lets you easily connect with customers across Google Search and Maps.

[Manage now](#)

# Google My Business

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- A business should own their own GMB listing



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# Google My Business

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- A business should own their own GMB listing
- Access should be granted to an Agency account

# Register your agency on Google My Business

Google My Business now allows agencies to register directly with Google and receive exclusive benefits. Registered agencies can enjoy more robust account management options and Google support that's tailored to their needs.

## Benefits of registering

The benefits of registering your agency with Google include:

- Google support that's focused on agency-specific needs
- Account structure that's designed for third parties to manage all their listings under one account
- Ability to create user groups to manage teams within your agency
- New and improved process to manage invitations via your agency dashboard

## Get started

### Help

- Overview for agencies
- Register your agency on Google My Business
- Managing organizations
- Managing user groups
- Managing location groups
- Managing invites
- Migrate a location from a personal account to an organization account
- Google My Business third party policies
- Google My Business Featured Partners



## What is your agency's website?

You'll need to use a Google account that's associated with your company's email (and doesn't currently own or manage locations)

www.example.com

Next

<https://business.google.com/agencysignup>

# Google My Business

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- A business should own their own GMB listing
- Access should be granted to an Agency account
- Keyword stuffing the biz name is spam



# Google My Business

---

- A business should own their own GMB listing
- Access should be granted to an Agency account
- Keyword stuffing the biz name is spam
- Fake reviews are NEVER a good idea





# Their Own Website

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- Who is the domain registrar?



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# Whois Lookup

Enter a domain or IP address...

[Search](#)



# Their Own Website

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- Who is the domain registrar?
- Who is the domain registrant?

# Their Own Website

---

- Who is the domain registrar?
- Who is the domain registrant?
- Where is it hosted?



# Their Own Website

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- Who is the domain registrar?
- Who is the domain registrant?
- Where is it hosted?
- Who owns “the website”?



<https://www.copyright.gov/circs/circ66.pdf>

CIRCULAR  
**66**

## Copyright Registration of **Websites and Website Content**

The Copyright Act does not explicitly recognize websites as a type of copyrightable subject matter. However, you may be able to register a website or a specific web page if it satisfies certain statutory requirements. This circular focuses on registration issues involving websites and website content. It covers

For registration purposes, a website is a web page or set of interconnected web pages, including a home page, located on the same computer or server and prepared and maintained as a collection of information by a person, group, or organization. Although a website may contain text, artwork, photographs, music, videos, or other copyrightable content, the website itself is not typically considered a copyrightable work. However, you may be able to register a website or a specific web page if it satisfies the statutory requirements for a compilation or collective work.

Websites differ from databases and computer programs for the purposes of registration. A database is a compilation



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# Their Own Website

---

- Who is the domain registrar?
- Who is the domain registrant?
- Where is it hosted?
- Who owns “the website”?
- Granting client access

# Their Own Website

---

- Who is the domain registrar?
- Who is the domain registrant?
- Where is it hosted?
- Who owns “the website”?
- Granting client access
- Backup and restore procedures



# Their Own Website

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- Content for the sake of content



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# Their Own Website

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- Content for the sake of content
- Reusing content for multiple clients



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"The doctor may also use a brace or splint to reduce motion of the ankle. A



News

Images

Shopping

Maps

More

Settings

Tools

About 256 results (0.61 seconds)

### Ankle Sprain Treatment Louisville | Ankle Treatment Louisville ...

<https://www.eandbortho.com> › ankle-sprain ▼

Ankle sprain treatment is offered at Ellis & Badenhause Orthopaedics in Louisville, Kentucky. A sprain is the stretching of ligaments, which connect adjacent ...

### Ankle Sprain Treatment Reston | Centreville, Washington D.C

<https://www.towncenterorthopaedics.com> › ankle-sprain ▼

The doctor may also use a brace or splint to reduce motion of the ankle. Anti-inflammatory pain medications may be prescribed to help reduce the pain and ...

### Ankle Sprains Treatment Dallas, TX | Ankle Instability ...

<https://www.carrellclinic.com> › ankle-sprains ▼

Ankle sprains can cause pain, swelling, tenderness, bruising, stiffness, and inability to walk or bear weight on the ankle. Ankle instability treatment is offered at ...

### Ankle Sprain Treatment Meadville | Ankle Injuries | Ankle Pain



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"The doctor may also use a brace or splint to reduce motion of the ankle. A



All



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Google  
Partner



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- Blog comment link spam



# Their Own Website

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- Content for the sake of content
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- Blog comment link spam
- Inter-linking clients



allinurl: /yposhowcase



All

Maps

Videos

Images

Shopping

More

Settings

Tools

Page 2 of about 243 results (0.38 seconds)

### Surgical Weight Loss Specialists, Utah, United States

[www.citycreeksurgical.com](http://www.citycreeksurgical.com) › yposhowcase

Surgical Weight Loss Specialists, Utah, United States.

### Pierre Bruneau, Board Certified Orthopaedic Surgeon ...

[www.bruneaumd.com](http://www.bruneaumd.com) › yposhowcase

Christopher C. Lai, MD. Brawley, USA. <http://www.christopherlaimd.com> · R. Shane Barton, MD. Shreveport, USA. <http://www.shanebartonmd.com> · R. Shane ...

### Showcase | Dr. Yousuf | Orthopaedic Surgery Dallas, TX

<https://www.dallashipknee.com> › yposhowcase

Click here to learn more about other orthopaedic websites in our YPO showcase.

### Orthopaedic Surgery ... - Showcase | Sports Medicine Atlanta

<https://www.aoisportsmedicine.com> › yposhowcase

Click here for more websites related to orthopaedics and sports medicine from the showcase.



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allinurl: /yposhowcase



All

Maps

Videos

Images

Shopping

More

Settings

Tools

Page 2 of about 243 results (0.38 seconds)

**Surgical Weight Loss Specialists, Utah, United States**

[www.citycreeksurgical.com](http://www.citycreeksurgical.com) › yposhowcase

Surgical Weight Loss Specialists, Utah, United States.

**Pierre Bruneau, Board Certified Orthopaedic Surgeon ...**

[www.bruneaumd.com](http://www.bruneaumd.com) › yposhowcase

Christopher C. Lai, MD. Brawley, USA. <http://www.christopherlaimd.com> · R. Shane Barton, MD. Shreveport, USA. <http://www.shanebartonmd.com> · R. Shane ...

**Showcase | Dr. Yousuf | Orthopaedic Surgery Dallas, TX**

<https://www.dallashipknee.com> › yposhowcase

Click here to learn more about other orthopaedic websites in our YPO showcase.

**Orthopaedic Surgery ... - Showcase | Sports Medicine Atlanta**

<https://www.aoisportsmedicine.com> › yposhowcase

Click here for more websites related to orthopaedics and sports medicine from the showcase.



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allinurl: /index.asp?N=Links



All

Maps

Shopping

News

Images

More

Settings

Tools

About 466 results (0.46 seconds)

## Links - Canyon Oral & Facial Surgery

[www.canyonofs.com](http://www.canyonofs.com) › [N=Links](#) ▼

Links. Note: The following listing of businesses and websites is informational-only in nature and the presence of a particular business in this listing does not ...

## oral surgeon Las Vegas NV - Links - Canyon Oral & Facial ...

[canyonofs.com](http://canyonofs.com) › [N=Links](#)

Canyon Oral & Facial Surgery has created this informative blog to help educate the community. If you like an article or the blog in general, please use the.

## Latino Administrators Oregon - Links - OALA - Oregon ...

<https://www.oala.info> › [N=Links](#) ▼

OALA - Oregon Association of Latino Administrators - Home - 2019 OALA/Grand Canyon University \$5000 Scholarship - Latino Administrators Oregon - , , ,

## dentist Seattle Capitol Hill Washington - Links - Sweet Tooth ...

[sweettoothfamilydental.com](http://sweettoothfamilydental.com) › [N=Links](#) ▼



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allinurl: /index.asp?N=Links



All



Maps



Shopping



News



Images



More

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## Latino Administrators Oregon - Links - OALA - Oregon ...

<https://www.oala.info> › N=Links ▼

OALA - Oregon Association of Latino Administrators - Home - 2019 OALA/Grand Canyon University \$5000 Scholarship - Latino Administrators Oregon - , , ,

## dentist Seattle Capitol Hill Washington - Links - Sweet Tooth ...

[sweettoothfamilydental.com](http://sweettoothfamilydental.com) › N=Links ▼



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# Their Own Website

---

- Content for the sake of content
- Reusing content for multiple clients
- Blog comment link spam
- Inter-linking clients
- Renting links



# Their Own Website

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- Content for the sake of content
- Reusing content for multiple clients
- Blog comment link spam
- Inter-linking clients
- Renting links
- New site migrations

# Their Own Website

---

- Content for the sake of content
- Reusing content for multiple clients
- Blog comment link spam
- Inter-linking clients
- Renting links
- New site migrations OMG!



# Resource Links

- Moving Google Analytics - <https://bit.ly/movingGA>
- Bounce rates <http://bit.ly/335dFKX>
- Non interaction Events - <http://bit.ly/2Mfm2Nz>
- Google Agency info <https://support.google.com/business/answer/7353903>
- Google Agency registration - <https://business.google.com/agencysignup>
- Moving a Google Analytics property – <https://bit.ly/movingGA>
- Coyright Law for websites - <https://www.copyright.gov/circs/circ66.pdf>
- Reusing content - <http://bit.ly/35lyfbV>
- Link schemes <http://bit.ly/3oIsMsp> and <http://bit.ly/2oN7MDu>
- Domain Tools - <http://whois.domaintools.com/>
- Client Blog Network - <http://bit.ly/3oIsMsp>
- Client Blog Network - <http://bit.ly/2oN7MDu>

# Thank You

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Slides can be downloaded here...

**<http://bit.ly/pubcon-scott-2019>**

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[scott@searchcommander.com](mailto:scott@searchcommander.com)



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